SOUTH BEND NEWS-TIMES

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of the state, and member of the com-

placed in their hands, which, if right-

most highly to their constituents.

employed, should commend them

And now, with the committees

named, the real grind of the session

is on. The hopper is open for the re-

ception of proposed new laws and it

will be up to the various committees

years ago, but many of equally great

importance are sure to be presented,

and the limited number will admit of

which is one very important thing

too, will have particular considera-

tion by St. Joseph county's representa-

in one house or the other. The im-

portant measures are bound to come

CAREER OF CONTINUOUS USE-

FULNESS.

When death terminated the earthly

fice evoked no mutterings of com-

For nearly a half century this

neither expected nor exacted any-

thing without furnishing an equiva-

He believed in enjoying life and in

RATERUAN ECONOMIES.

dividends, it is to be hoped that some

tem's business. Yet by a little coop-

eration and consultation between

heads of different roads, millions of

architecturally dignified. But cement

fancy stones. The public in the long

needless expense could be saved.

J. B. STOLL.

incited to heroic effort.

SOUTH BEND, INDIANA, JANUARY 13, 1955.

PEDESTRIANS AND THE STREET the senate and the house, and espe-CAR SERVICE.

Another word incident to the street county exclusively, who are all first car situation, and a tip for Mr. Harly, | termers, is noteworthy. walking, so frequently imposed upon finance, railroads, judiciary, banks and to consider ways of getting it. the public, that they should have to trust companies, and counties and resort to the pavement between the townships. rails-the street car right of way,-in Rep. Hepler is chairman of the order to find a fit place to peramlu- house committee on natural resources late.

If the public must walk, or virtual- mittees on affairs of the state prison, ly so, in order that they may reach a agriculture, fees and salaries, and given destination at some specified legislative apportionment. time, that the city administration should insist upon passable sidewalk ship of the committee on railroads, conditions, goes without question. But and is member of the committees on Perhaps the walks are as free from congressional apportionment, insur- if the ships are all equipped with snow, ice and slush, as they have been ance, judiciary B, and select commit- those silver table services. in previous years, in similar weather, tees and rules. but this was to be an administration of improvement along all lines calculated to make South Bend a more desirable place to live in. We take this to apply to sidewalks more available lines that involve public morals, though, of course, these latter should not be overlooked. And, we might add, that it not only applies to cleaner apply to see to it that there is a car somewhere in sight, in the course of to dissect them. The number of bills the allotted quarter-hour at least.

The danger of pedestrians using the pavement between the car rails, or any of the pavement, is self-evident, especially when there are so many such pedestrians. Cars do come tearing along now and then-both trolley and motor cars-and especially the former come so seldom that one is likely to forget their existence, neglect to dodge them, and get run over. We accordingly urge the administration to do a little something to avert such contingency. It will bear repeating. If the people must walk, it is due to them that they have passable sidewalks upon which to walk, ed with faith and hope. so that they need not be trespassers upon the street car company's right

Or is the administration in a conto force people to ride? The web most estimable, honorable and upright of entanglements keeps growing more citizens. Modestly and unpretentiousand more entangled. Perhaps Supt. ly, and with unvarying cheerfulness, that the man one the box out in front Hardy will throw some true light on he performed his daily task. At no the subject. Surely you ought to hear | time did he consider labor a hard-

PRACTICAL TOWN PROMOTION.

The question is often asked, what practical things can be done to ad-

In some places the citizens wear "booster buttons"-except when they go out of town where the advertising might do some good.

Some towns take write-ups in trade papers. If these periodicals have a real circulation, this should have value. Frequently the circulation is confined to people who buy the write-

pondence envelopes. But you can't make a town seem attractive merely by a photograph of the brick walls of some factory. You need to show pleasant streets, attractive buildings, trees and other foliage, to give some impression of taste and civic self re-

are often circulated on letter heads ed him with a sunshiny disposition, this fateful night they were a great and envelopes. These are so detailed that few people read them. Still they help the citizens of a town to respect their own achievements,

Many towns display a town slogan

at the railroad station. These mottoes are often boastful and impossible. If they concentrate in a phrase some real service the town is rendering, the idea is excel-

Campaigns for new industries are common. These are hopeful where the citizens are willing to devote

time and money to the effort. All these ideas are good if well handled. But the most effective method is the cultivation of town spirit. Some places are full of people who always disparage their home place. They think this shows that they are persons of fine discrimination. This attitude repels would be residents, and discourages home en-

In other towns the citizens take all possible occasion to speak well of their own community. They commend its schools, churches, social life, and business push. They send away programs of entertainments, pictures of attractive scenes, newspapers containing reports of notable events. Where a town has that spirit it becomes widely known. It can't help growing.

ST. JOSEPH COUNTY'S COMMITTEE serves precisely as well as costly over that stuff." REPRESENTATION.

The representation that St. Joseph run pays for needless elegances, and ecunty's senators and representatives it would never sanction tham if it have been given on the committees of realized that fact.

Some one asks what has become of the girl who used to wear a woolen scarf about her neck in winter. Well, about new she is wearing a low neck

The movement to have social functions in the public schools made more democratic has now got so far that if a boy has a dress suit, a Prince Albert and a tuxedo, he can

Many people, after looking back on the follies of the old year, decide with much satisfaction that it would not be possible for them to keep any New Year's resolutions.

It is claimed that the European cially of those who are from this boys, as they merely did it when they

superintendent of transportation, Senator Summer draws the chair- It is believed that the various state when he comes to address the Lincoln manship on the committee on cities legislatures and city councils are so isn't fair, in view of the necessity of a member of the committees on create a number of new office holders

> A number of congressmen honored Pres't Wilson on his birthday by call- tuneness is the lowering of the car ing at the white house and asking for ing into vogue.

There is a feeling among the Sunday school pupils that it would now of asylums for the insane in Michibe prudent to adjourn study of the gan. That something is wrong with Rep. Hagerty draws the chairman- Bible until the first of next December. our mode of life is certain.

By heroic resolution at this time of of the Indiana press, Apparently, in every instance, these year some people are able to get up men have been considered for these committees, on account of apparent

Statesmen Real and Near. By Fred C. Kelly

to the way he wears his hair, Rep. the mildest tempered fellow in Eu-And the majority of these measures | waiter

Campbell is always enveloped in an atmosphere of savoir faire. Although tives, on some one of the committees person intended to ride through life in a richly upholstered barouche. No matter how much grandeur might be is to be congratulated on this point, thrown around Campbell he would apand satisfactory service will be await- pear at ease; he would seem to be-

> All this being true, the situation was just that much more tragic when Campbell found himself the victim, a few evenings ago, of a horrible ac-

Campbell's family had occupied a cottage in the country near Washto maintain impassable walks, and try community was bereft of one of its ington during the summer, and the other night, desiring to move back into the city, they hired a hack.

On the way in, Campbell noticed was driving rather recklessly. He in-

ship. His philosophy pointed in an opposite direction. He found pleas- drive along the road, and even more ure in the performance of duty-duty so to trust him to the thick traffic of to himself, to family, to society. Exactions were met courageously; sacri- with the driver.

plaint or discontent. Achievement to a dignified member of congress to was his goal; conquest of obstacles and drive through the streets of a na-Campbell therefore paused to give community was the beneficiary of his fore proceeding on his way. It ocuntiring industry in ministering to the curred to him that he would feel needs of the public in his line of more comfortable if he were a disbusiness. Those who were served by of his statesmen friends recognizing him were served capably, diligently him. So he sought to change clothes and honestly. To deception, duplicity with the driver. But the driver's and trickery he was ever a relentless brass buttoned coat would not fit him. However, the high hat, of true foe. What he demanded for himself coachman design, did fit him, and he readily accorded to others. He Campbell put it on. He ushered the lent. In short, John Lorenz Kuespert least beyond doing harm, and then

was an honest man in the truest ac- he, the congressman, mounted the ceptation of the term. And in his seat out in front Campbell wears a small pair of daily walk of life he was the embodi- modified sideburns; they are only a ment of congeniality. Nature endow- mere suggestion of sideburns, but on making most of the opportunity to a hack-driver, yet, by pulling the cultivate and foster happiness. To plug hat as far down over his brow be helpful to his fellow-beings af- as possible, and with the sideburns forded him unalloyed pleasure. His detection. He drove up in front of sympathy was unbounded; his friend- a fashionable hotel, without any of ship of rock-ribbed type. Now that the gay throngs thereabouts having this good citizen, this kindly neighbor, the slightest suspicion that he was

this tried and true friend has passed "And," says Campbell ruefully,, as from activity to eternal rest, remem- he relates the episode, "in a way the brance of his sturdy manliness will most disheartening feature of the linger unlimitedly in the minds of whole thing was the fact that I was not recognized. Ah, to think that those who knew him longest and best. merely by changing my hat I could so easily be accepted as a hackdriver!

Before leaving the subject of Philip In these times when the railroads Pitt Campbell we desire also to tell

are hard pressed for funds to pay their this: Reps. Martin Madden of Chicago and Ellsworth R. Bathrick of Ohio of the extravagances of past railroad sat on a lounge just outside the terminal building will be avoided. It house chamber. Along came Camp-

is an unwise allotment of funds, when | bell "I have in my library," remarked out along the lines there are so many Madden, "an excellent picture of flimsy, dingy and dirty wooden sta- Bobby Burns, and I am going to get tions, while in the great cities there another one just like it to use for a is such a lavish display of marble and | picture of Phil Campbell. I want to say to you that I'm crazy about the way Phil combs his hair.

Costly terminals have always been "You mean," suggested Bathrick, defended on the ground that they are cracking a Joke for the first time since election, "the way he does not comb necessary to advertise a ratiroad sys- it

A RELIEF.

"You seem happier." stone department. And very few open, everyone is joining. women out shopping insist on pawing

mas Savings Club is now open. Come mas Savings Club is now open. Come Grade Furniture attend the Mark of the fact that at the meeting with the legislators above referred to; in and let us tell you all about it .- in and let us tell you all about it .- Down Sale at the Feistkorn Furniture

COME! TAKE POTLUCK WITH US.

The trained editorial writer, with his ingrained conception of the responsibility imposed by public print and his broader view of the field of battle, uses his artilcry and ammunition prudently, keeping something in reserve. When the layman drops into print he cuts loose with both barrels.

THE horse swapping age is ancient history so far as its currency is concerned, though still practiced sporadically. In pioneer days horse swapting off the hands and feet of small town was a big day for the custom, litical? Or must we confess that on which it was practiced became a as Terre Haute?

THIS accounts for the ancient popllarity of the game, for though nobody, in the long run, ever made any Civic club, Thursday night. Really it and towns, and on agriculture, and is anxious for economy that they will money swapping horses, there was al-

OUR idea of the heighth of oppor-

When Editors Wake Up.

(Jackson Citizen-Press.) There are more than 7,000 inmates

It is hard to say whether the navy name a committee that would take

Sneer at a Pun, Will You?

Of all the bores in the infinite region of boredom there is none against! being a double Bobby Burns, even a punster by his very nature less than wet away. these Smellfunguses-so stronly must life. There is no hope in human nathwarted by their croaking, in the tion.

POETRY reflects not only the mo- To the Editor :tions of the soul, but the cravings of the stomach as well. Listen to this

And steak with onions too; And all my soul in anguish begs

For meat instead of stew. And if my wish were gratified And I for steak were booked I think I would be satisfied Providing it were cooked.

The Insidious Knock, (Columbia City Post.)

possibility, and above all the spirit tained Sunday evening, in South and rivalry of it. Whitley by lady friends. They had a

SPEAKING of waking up, they say go to sleep again.

Puzzle: What Saved Green?

Il more than he knows, there is no of the way of the train tells the story, and Watchman Moffat swore out loud.

with more disgust than the villainous frankly confess that it isn't very nice,

ago have paid damages on account of to continue to slop our way through

Short Talks on Advertising

BY R. S. NEWMAN.

Some merchants think all that is necessary in advertising is to put an advertisement in the newspaper and let the readers do the rest, but the response to the advertisement will be determined by how many previous attempts he has made to get other stores' customers into his store and how well his store's methods impressed those who came in.

If I was running a big store I would arrange the sales organization in classes, small enough that their absence from their stations for ten minutes would not be noticed, then I would send them to the advertising manager's room every morning for instructions about the day's advertising. I would have them understand just what I was trying to do with each advertisement -just what the goods were, where they came from, and how they happened to be so cheap, or so good, or both. Then the permanency of a clerk's position would be determined by his ability to talk intelligently about the things which I was concentrating my daily efforts upon telling.

Newspapers are sometimes blamed for the illsuccess of an advertisement when the real fault is right in the store.

Don't ever expect spasmodic advertising to payan ad just once in a while won't even make a ripple, better save your money.

The other day I was in a store that advertised just once in a while and the best salesmen were really ashamed to be associated with such an unprogressive merchant. Can you imagine them getting real enthusiastic with a customer?

The enthusiasm of your force is an echo of your enthusiasm and the pulse of your enthusiasm can be registered by your advertising.

A fair advertising appropriation, judiciously used, would be of double advantage to this merchant and to other merchants of his class because he would not only reap the benefits of the advertising but change his entire selling force from an unenthusiastic to an enthusiastic, confidence inspiring, boosting organiza-

Advertising inspires confidence and it is reasonable to believe that the firm who does not advertise does not have confidence in his goods.

JOIN THE AMERICAN TRUST MONEY CLUB.

You will receive a Christmas check "Yes," responded the clerk in the December 15, 1915, if you do. This THE AMERICAN TRUST CO.

JOIN THE AMERICAN TRUST MONEY CLUB.

open, everyone is joining. THE AMERICAN TRUST CO.

Advt.

POTTAWATOMIE PARK

VIEWS OF THE PARK BOARD

Anent the discussion of the Pottawatomie park matter now going inspired thing from the Notre Dame on in the newspapers, especially the articles in The News-Times pur-My heart goes out to scrambled eggs porting to come from Mr. Summers and Mr. Leeper, it seems proper and perhaps best that the park board should state the case to the public in a quiet and dispassionate manner. It does not seem that the bitterness, the acrimonious belicose attitude of the individuals above referred to is at all necessary.

In order that the public may fully understand the situation it will MAY we not find consolation in be necessary to go back a few years into the history of the county. ping was a part of the commercial the thought that our sins, if we have In 1881 the county commissioners purchased 40 acres just north of fighters are not responsible for cut- and social activities. Saturday in litical? Or must we confess that on Mishawaka av. that the above named gentlemen say were purchased which in the acuteness and skill with a general moral basis we are as bad for a fair ground. This was done by the county commissioners pursuant to an act of the legislature giving them the power to purchase AND yet, none of us has confessed. to an amount not exceeding \$5,000 in value. The actual sum expended at that time for these forty acres by the county commissioners was \$4,900. In the deed of record at the county court house Ray Erne, Arthur Anthes and Law- the facts shown are that the county commissioners expended that sum ways before them the hope and the rence Kurtz of this city were enter- for 40 acres of ground, it is not specified that anybody had any interest in them except the county commissioners, nor are they set delightful time, going and coming. aside for the use of any agricultural society or anybody else.

At the time of this purchase this ground was outside the city limsteps just as the wide skirts are com- Billy Sunday has succeeded in mak- its and was admirably adapted for fair purposes. The county has ing Philadelphia turn over-only to since that time paid nothing additional on these grounds. Later on they were abandoned by the fair or agricultural society. Tewnty or more years ago, they just passed into "innocuous desuetude" as it (Cor. Ft. Wayne Journal-Gazette.) were. In the meantime the city grew and expanded. Through this "23 for him"—speaking of ex-Night expansion, very much because of the large factories and because of Officer Lucien Green. He was re- the location of the watch factory near these grounds, the consequent turning from a trip to the country building of homes all around and about the Pottawatomie tract and the administration is not doing this. benevolent and scientific institutions, is prepared or not until it is learned care of the extension of the legislature in a manner which 23 was whistling in. The auto went confines—these things have made its value several times the origmight save the state some of its A hurried "cranking" of the auto, a reputation for sanity. On that com- hurried exit by the friend accompany- mittee we would place the jokesmiths hurried exit by the friend accompany- a place in the city to give driving matinees. It was finally agreed the Indiana press.

ing Green, and a hurried helping hand by Sam Keck, who happened to be passing and put his shoulder to the for park purposes, the driving association would be permitted to use in time to see the beauty of the sun- maintains, a policeman should never wheel and pushed the machine out Colfax av., which was done. It is generally understod that Mr. Sumembargo on a policeman knowing with the exception that the engineer mers and Mr. Leeper were instrumental in making this arrangement. more than he tells. At least it isn't of the big train, seeing the situation, "Consistency, thou art a jewel." In 1905, or thereabouts, the legismade the fire fly from the brakes, lature passed an act permitting the transfer, from the county com-Lucky, however, and it is to be hoped missioners to the city authorities, of these grounds for general park (Essays by Sir T. Charles and Lady such a close call may not happen purposes, which was done by the county commissioners in 1905, provided the city expend thereon yearly not less than \$1,000. In 1911 WHETHER shopping through the a subsequent act was passed permitting further transfers.

whom an honest man's gorge rises slush or skiing on the ice you will The city has fulfilled its part of the bargain and has expended on spoilsport who, unblessed with any but what you going to do, when your these grounds approximately \$10,000, or about twice what the county prominent excellence to distinguish neighbors refuse to clear the side- has expended on them, and is expecting to spend a great deal more. him from the common herd, seeks to walks for you? We are dreaming of In short, there exists what the legal fraternity term a contract, beby professing to dislike a pun. Were way to melt the snow and pipe the tween the county commissioners and the board of park commissioners. The city took over these grounds in good faith and has ful-Phillip Pitt Campbell or Kansas has rope, the least inveterate must long A DREAM of Utopia. We expect filled its part at the bargain. The fact of this contract existing, has transferred the property into the city's hands. It now belongs to a lord, or an archduke, or a head he be tempted to smite, when thus ture or the current brand of civiliza- the city with a single exception of the transfer of the deed or fee simple, which will require an enabling act by the legislature. A short time back the present legislators were asked into confer-

ence with the park board. Mr. Summers stated that he would not

favor turning the property over to the city unless the city paid back to the county the original purchase price. The park board felt it should not do this because of the fact, as above stated, that the city has already expended twice as much money on these grounds as has the county. Still a little later a meeting was arranged between the legislators, the park commissioners and the county commissioners, at which meeting there were also present the mayors of South Bend and Mishawaka and various farmers. At this meeting the park board announced that in a spirit of rairness and of compromise, it would pay back to the county the original purchase price, and, in addition, allow an agricultural society to build an exhibition hall on the grounds. Since herein the park board acceded to all the claims of the fair promoters, the latter immediately changed tactics and wanted the "unearned increment" of the land, notwithstanding the fact that even if the city would pay the county the \$65,000 the county commissioners are limited by the law to spend no more than \$5,000 for another site, later they changed their attitude still further and decided that it became simply a question as to whether the city would be allowed to rob the county. Now you would think from this that the city was a band of highwaymen and that the park board was preparing to pick up the grounds bodily and remove them to Michigan, or some other region. The truth is, however, that the grounds will remain just where they are and that the same people, meaning all the people of the county, have the same access to them as before. It is merely a transfer of authority to a different board for a more up-to-date purpose. If the park board is enabled to continue to work out the plans as made by George E. Kessler, Pottawatomie park will soon emerge a "thing of beauty forever," and in its present focation will in this way far better subserve the interests of a greater number of people. Many people have built homes at or near this park with the expectation that it would be such. Now if this is all to be changed back to the conditions existing when the fair pertained, with its incident building of a huge fence surrounding it, of the many animal sheds, and the book-making establishments under the grand stand, and what not, then their property would surely be materially damaged. If you don't think so, how would you like similar conditions planted in front of your home on the plea that a good many years ago certain of the farming community had an interest therein? At the meeting at the county commissioners' office Mr. Leeper stated that the city hadn't the money to build up the parks, and that all the fair promoters wanted of the place anyway was its use for 10 years. Now it is quite true that the city cannot come into possession one year and have a perfected park there the next. Parking is a matter of vision, of looking ahead, of planning, and then year by year growing to it. The park board does lament that it isn't allowed greater lee-way in the way of funds to accomplish its results more quickly, and yet, the board having been organized only about five years, it is really amazed to see what it has accomplished, though much was done before this board was organized, and eventually every South Bender who has a real interest in his city will feel a glowing pride therein. No city in Indiana, except Indianapolis, can equal South Bend in that. Every city of any importance is meeting this modern need of society, not only for parking purposes, but for adequate play ground facilities, and the latter is what the park board has been laboring on assiduously. The constant use of these not only by the children but by the grown-ups, notably the watch factory people, is the best testimonial of their worth. This is true in winter as well as in summer, for, the skating rinks there are constantly filled with a throng of people. If these grounds are eventually taken away from the park board, it and the public generally will feel sorry that a long step backward has been taken, but the board will manage to get along without them if they must. The board believes, however, that the public of South Bend all of whom are interested almost as deeply as is River Park, is very decidedly against any such disposition of the tract. Every one so interested, anywhere in the city or county, should write the legislators of this county and let them know the fact. The legislators should be apprised of the fact that at least twothirds and perhaps three-fourths of the public will be emphatically in favor of the city retaining the tract as Pottawatomie park, and of receiving the title thereto by virtue of its contract and the monies expended thereon.

From the talk of some of the fair proponents one would think department store. "Since the Christ- club provides Christmas money, but club provides Christmas money, but that the farming community had no friends expect this little colerie A big metropolited railroad term- mas rush ended I've been transferred what is more important it develops that has been carefully nursing anger and spite ever since their efinal ought to be ample in size, and from the silk counter to the grind- the savings habit. The Club is now forts were defeated in the legislature two years ago by the park board, various citizens as delegates, and ex-Mayor Goetz, whose bus-Adv. iness it was to look after the city's interests. They did look after The Union Trust Company's Christ- The Union Trust Company's Christ- For the Greatest Bargains in High them and will do it again to the best of their ability. This, in spite

(CONTINUED ON PAGE 12.)